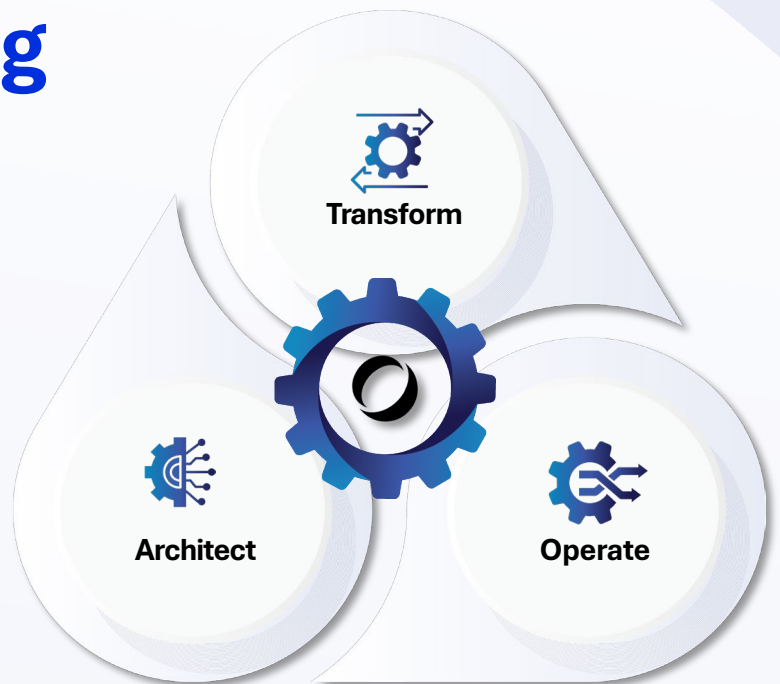# Mergers & Acquisitions Playbook Offering

Our Approach

ivision's Mergers, Acquisitions & Divestiture playbook provides a comprehensive and scalable approach to de-risking and adding value to any merger, acquisition, or divestiture, regardless of size or goals. The playbook focuses on migration assurance and modernization, aligning with business goals, security frameworks, time frames, and priorities for a predictable transition.

Transform

Architect

Operate

Common Challenges

- M&A demands specialized skills and capabilities

- Oversimplification can lead to missing dependencies, gaps, and potential user impacts

- Application complexity requires careful coordination to minimize disruptions

- More data means more time needed for extraction and validation

- Limited standardization can extend timelines when transitioning devices

- Access limitations can hinder traditional low-impact migration techniques

- Accounting for security requirements, best practices, and multiple layers of approvals can be challenging

Benefits with ivision

- ✓ Our specialized skills and experience handles the technical aspects of mergers and acquisitions

- ✓ We carefully manage dependencies and user impacts to avoid disruptions

- ✓ We manage the interconnected nature of applications to ensure smooth transitions

- ✓ We ensure that all data is accurately transferred and validated

- ✓ Our approach addresses the lack of standardization in endpoint estates

- ✓ We overcome access limitations that could hinder migration techniques

- ✓ We adhere to security requirements and best practices, streamlining approvals and securing the end-state

What's Included

- Discovery and design of current source and target environments aligned with success criteria
- Migration design and strategy for Active Directory, M365, D365, Power Platform, Azure and Security workloads
- Dependency mapping, gap analysis, and logical migration planning
- Security strategies and alignment to Standard Frameworks (CIS, NIST, HIPPA, GDPR)
- Reliable and proven migration toolsets

- NewCo/SpinCo AD and M365 Greenfield Build Out and configurations
- Change management guidance for user impact strategies and communications
- White-glove velocity migration support
- Post-migration hyper-care transition support
- Seamless collaboration through cohesive engagement with both Project and Program Management support.

Service Options

- Playbook Approach for Horizontal Acquisition
    - Keep/maintain brand identity and Coexistence
    - Inherit or build new brand identity
- Playbook Approach for Vertical Acquisition
    - One-to-one or many-to-one consolidations

- Playbook Approach for Separation
    - SpinCo from existing (intellectual property is maintained)
    - NewCo greenfield (emphasis on buildout and security baselines)
- Playbook Approach for B2B pre-merger Cross-Tenant, Inter-Tenant Collaborations

Why ivision?

People

We promote productivity and collaboration through proactive management, clear expectations, and technical expertise.

Process

Our structured and repeatable approach is based on strategic methodology that allows you to capitalize on opportunity.

Technology

Our proven partner ecosystem empowers us to deliver the most innovative solutions for your technology needs.

Contact one of our experts at ivision.com/contact